## The UK pharmaceuticals market and VPAS in figures

Of the £13bn spent on branded medicines, the vast majority (£12.125bn) was payable through VPAS, with the Innovative Medicines Fund making up the remainder. In actual fact, NHS branded medicines spending was £1.819bn more than this £12.125bn figure, but the VPAS agreement – capping branded medicines sales growth at 2% – meant that branded medicines suppliers returned £1.819bn to central government (row 6 in the table below). This table, compiled by BGMA, shows the volume and value of on- and off-patent NHS medicine sales in 2022. (Note that the Drug Tariff price, the price of medicines that the government uses to reimburse pharmacies, is on average around double the value that the medicines are sold for.) The table shows that the level of sales growth that the off-patent sector is responsible for (row 4) is far less as a proportion than the contribution it paid to the VPAS last year (rows 7 and 8). In contrast, the growth of patented medicine sales as a proportion of total growth was far higher than its VPAS contribution.

| Row | Characteristics of market  | Patented | Off-patent sector |            |                   |
|-----|--|----------|-------------------|------------|-------------------|
|     |  |          | Branded generic   | Biosimilar | Legacy originator |
| 1   | Number of medicine packs <sup>11</sup>                             | 152.41m  | 215.51m           | 7.44m      | 201.3m            |
| '   |  |          | Total: £424.25m   |            |                   |
| 2   | Percentage of medicine packs                                       | 26.43%   | 37.37%            | 1.29%      | 34.91%            |
| 3   | Drug Tariff price cost of medicine packs sold to NHS <sup>12</sup> | £14.95bn | £2.32bn           | £1.84bn    | 5.96bn            |
| 3   |  |          | Total: £10.12bn   |            |                   |
| 4   | Actual year-on-year sales growth rate from 2021 to 2022            | 15.8%    | 0.83%             |            |                   |
| 5   | VPAS rate  | 15%      | 15%               |            |                   |
| 6   | VPAS payment across industry <sup>13</sup>                         | 1.819bn  |                   |            |                   |
| 7   | Share of VPAS payment  | £1.085bn | £0.168bn          | £0.134bn   | £0.432bn          |
| 8   | Share of VPAS payment across on-<br>and off-patent sectors         | £1.085bn | £0.734bn          |            |                   |

All biosimilars and some generics are required to be branded by the MHRA... those products cannot "de-brand" and have no choice but to pay this levy.

The growth of patented medicine sales as a proportion of total growth was far higher than its **VPAS** contribution